# Partnerships in Employment: Building strong coalitions to facilitate systems change for youth and young adults

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Revised/Accepted April 2017

#### Abstract.

**BACKGROUND:** In response to continuing disparity in the employment outcomes of young adults, the Administration on Intellectual and Developmental Disabilities established an initiative to support state consortia to implement systems change with an explicit focus on policies, infrastructure, and collaboration across state agencies and other stakeholders. Eight states received 5 year grants under the Partnerships in Employment project.

**OBJECTIVE:** This manuscript provides an overview of the initiative, and key lessons learned including the importance of a backbone organization, the need for a long term approach to change and capacity building, the role of data as a communication mechanism, integration across initiatives, linking local implementation and state policy, and intentional investment in communication.

**CONCLUSION:** A holistic model for addressing systems change is offered that reflects the importance of intentional investment in relationships and connecting activities that link stakeholders across state governmental systems change, local implementation, and advocacy.

Keywords: Partnerships in Employment, young adults, state agencies, intellectual and development disabilities (IDD)

#### 1. Introduction

Employment is a primary pathway to independence and autonomy, yet research shows continuing disparity between the employment outcomes of youth with and without disabilities. American Community Survey data show that in 2014 the employment rate for young adults without a disability aged 16–21 was 41%, compared to 20% percent for youth with a cognitive disability. For young adults between the ages of 22 and 30 the employment gap widens, with 76% of youth without a disability employed,

compared to 41% of youth with a cognitive disability. Young adults with intellectual and developmental disabilities (IDD) have even lower employment participation. Data from the National Core Indicators Project suggest that in 2014 only 4% of youth supported by state IDD agencies aged 18-21 were employed in individual integrated jobs, and only 9% of those aged 22-30, and despite a growing policy focus on improving outcomes these percentages declined between 2010 and 2014. Youth supported by IDD agencies also experience low wages and hours, averaging 12 hours and \$92/week for 22-30 year olds (Butterworth & Migliore, 2015). Employment outcomes for young adults with IDD are far below those of peers with and without disabilities.

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Poor employment outcomes have persisted despite the desire to work in the community. Individuals with IDD have clearly expressed both a desire to be full participants in the typical labor force and an expectation that they would be employed after graduation (Barrows et al., 2015; Migliore, Mank, Grossi, & Rogan, 2007; Timmons, Hall, Bose, Wolfe, & Winsor, 2011, Nonnemacher & Bambara, 2011; Walker, 2011), and 86% of transition age young adults with an intellectual disability state that they expect to be employed after graduation (NLTS2, n.d.). However, Timmons et al. (2011) found that individuals with IDD are often routed away from community employment during the transition from school to adulthood.

Grigal, Hart and Migliore (2011) found that students with IDD were less likely to have competitive employment goals and outcomes and more likely to have sheltered employment goals and outcomes compared to students with other disabilities. NLTS2 data on high school students' transition plans show that 20% of students with intellectual disabilities had primary goals related to sheltered employment, despite the national focus on integrated employment (Shogren and Plotner, 2012). Poor employment outcomes for youth with IDD are a result of a confluence of issues including: inadequate collaboration between the adult disability and education systems (Certo et al., 2008, Plotner & Marshall, 2015); limited emphasis on integrated employment as a priority outcome across state systems (Butterworth, Smith, Winsor, Ciulla Timmons, Migliore, & Domin, 2016); insufficient family engagement in transition and employment planning (Altumairi, 2016); limited vocational experiences while in school (Wehman, 2006; Carter, Austin, & Trainor, 2011) and an education and adult workforce that does not consistently implement evidence based or best practice despite clearly defined evidence based practices that support post-secondary outcomes (Mazzotti & Plotner, 2016; Migliore et al., 2012).

## 1.1. Lack of collaboration between key players

Interagency collaboration is well established as a predictor of employment outcomes during transition (Haber et al., 2016). Despite mandates for collaboration in legislation such as the Individuals with Disabilities Education Act (2004) and the Workforce Innovation and Opportunities Act (2014), insufficient linkages between the education, rehabilitation, and adult IDD systems are a primary factor in the employment outcomes of youth with IDD (Certo et al., 2008;

Martinez et al., 2010; NCD, 2008, Plotner & Marshall, 2015, Haber et al., 2016). Research reveals a need for defined collaboration models and roles between education and rehabilitation professionals (Stevenson & Fowler, 2016; Oertle & Seader, 2015). Hart, Zimbrich, and Whelley (2002) identify five major barriers to increased coordination: Partnerships are seldom effective both at the state and local levels; mechanisms for information-sharing and shared service delivery are uncoordinated; there is a lack of resource mapping at the state and local level; gaps in service delivery exist; and there is a lack of student and family-professional partnerships.

## 1.2. Inadequate emphasis on community employment

Adult systems continue to make limited investments in employment outcomes. The number of overall VR agency closures into employment for individuals with ID declined slightly but steadily over the past decade (Butterworth et al., 2016). In FY2014 state IDD agencies reported that 19.1% of adults who participated in a day service received integrated employment supports, and only 11% of funds for day and employment services were directed to integrated employment (Butterworth et al., 2016). Data for 2014-2015 from the National Core Indicators Project suggest that only 14.8% of working age adults work in integrated employment (Human Services Research Institute & Institute for Community Inclusion, 2016). At the same time, participation in non-work services has grown steadily, suggesting that employment continues to be viewed as an add-on service rather than a systemic change (Mank, Cioffi, & Yavanoff, 2003; Butterworth, et al., 2015).

## 1.3. Family factors

Family engagement is a key component in successful transition planning, with a focus on building relationships and information sharing between families and professionals. However, parents report that they do not receive adequate information to support their children in the transition process, that programs are a poor fit for student needs, and that they have insufficient information about the interaction of work and benefits (Hetherington et al., 2010; Almutairi, 2016; Winsor, Butterworth, Lugas, & Hall, 2010; Hall & Kramer, 2009; Luecking & Wittenburg, 2009). Carter et al. (2011) found that the family factor most predictive of paid work experiences in school was

parental expectations, but families frequently experience low expectations and support from school programs (Blustein, et al., 2016; Henninger & Taylor, 2014; Almutairi, 2016).

## 1.4. Education system factors

Confirming findings from previous research, Carter et al. (2011) found that many students with severe disabilities lack early vocational experiences. Other education system factors include: teacher expectations of students working (Carter et al., 2010), limited professional development related to transition practices (Mazzotti & Plotner, 2016; Winsor et al., 2010), lack of long term follow-up of graduates following transition to employment (Rusch & Braddock, 2004; Callahan et al., 2014) and limited diffusion of evidence based transition practices in schools (Mazzotti & Plotner, 2016).

## 1.5. History of the Partnerships in Employment project

The Administration on Developmental Disabilities, now the Administration on Intellectual and Developmental Disabilities (AIDD) in the Administration on Community Living, issued an announcement in 2011 soliciting proposals from state consortia to support systems change with an explicit focus on policies, infrastructure, and collaboration across state agencies and other stakeholders. Responding to concerns about inadequate collaboration and systems commitment to competitive integrated employment, the request for proposals stated that, "The purpose of this effort is to enhance collaboration across existing State systems, including programs administered by State Developmental Disabilities agencies, State Vocational Rehabilitation agencies, State Educational agencies and other entities to increase competitive employment outcomes for youth and young adults with DD, including ID." Specific objectives were,

1) the development of policies that support competitive employment in integrated settings as the first and desired outcome for youth and young adults with DD including ID; 2) the removal of systemic barriers to competitive employment in integrated settings; 3) the implementation of strategies and best practices that improve employment outcomes for youth and young adults with DD including ID; and 4) enhanced statewide collaborations that can facilitate the transition process from secondary and post-secondary school, or other pre-vocational training settings, to competitive employment in integrated settings. (HHS-2-11-ACF-ADD-DN-02016)

The project was unique because of its focus on policy change, resolving systemic barriers, and enhancing collaboration. States were required to form a consortium that included at minimum (but not limited to) the state Developmental Disabilities Council, Vocational Rehabilitation agency, Developmental Disabilities agency, and Education agency, and to implement a memorandum of understanding prior to application. Six states were funded in 2011, and two were funded in 2012 (see Table 1). In all states either the AIDD funded Developmental Disabilities Council or University Center for Excellence served as the grantee and manager for the initiative.

## 1.5.1. Defining systems change

State systems change, as communicated by AIDD as the projects began, refers to sustainable changes in policy or infrastructure that support employment as the priority outcome for youth and young adults and continue beyond project funding. Policy includes high level statements of intent such as legislation, regulations, executive orders, and state agency policy but also operational policy such as the way services are

Table 1
Partnerships in employment state projects

State	Lead partner	Start date	2011 State population
Alaska	Governor's Council on Disabilities and Special Education	2012	722,718
California	Tarjan Center at UCLA	2011	37,619,912
Iowa	Iowa Developmental Disabilities Council	2011	3,062,309
Mississippi	Mississippi Council on Developmental Disabilities	2011	2,978,512
Missouri	Institute for Human Development, University of Missouri Kansas City	2011	6,010,688
New York	Strong Center for Developmental Disabilities, University of Rochester	2011	19,465,197
Tennessee	Vanderbilt Kennedy Center for Excellence in Developmental Disabilities	2012	6,403,353
Wisconsin	The Wisconsin Board for People with Developmental Disabilities	2011	5,711,767

defined in state HCBS waivers, provider qualification standards, funding structure and rates, or inclusion of employment in the annual service plan. Infrastructure includes interagency managing committees, sustained support for training and technical assistance resources, or employment data systems.

## 1.5.2. Conceptual framework

There is growing emphasis on the need for a comprehensive policy-driven approach at the state and federal levels to drive the transition process (Antosh et al., 2013). The large variation in employment participation across state IDD agencies suggests that examining state agency policy and practice is vital for understanding employment outcomes. Research with state IDD agencies identified 7 elements of state agency policy and practice as drivers of employment outcomes: leadership, interagency collaboration, strategic goals and operating policies, financing and contracting, performance measurement, training and technical assistance, and service innovation (Hall et al., 2007; State Employment Leadership Network, 2016). Known as the Higher Performing States Framework, states with stronger employment outcomes for individuals with IDD communicate employment as a priority in each of these elements. Data from Washington's Jobs by 21 Partnership Project (Winsor, Butterworth, & Boone, 2011) demonstrated that specific elements of higher performing states including clear and concrete goals, outcome data collection, collaboration at the state and local levels, finding policy, and capacity building provide a foundation upon which transition models can be developed on a statewide level.

# 1.5.3. Partnerships in Employment national systems change initiative

AIDD conceived the systems change initiative with several components: state projects, external evaluation and technical assistance (TA). As with the state projects, RFP's were issued for an evaluation contractor and TA provider. The Lewin Group was awarded the evaluation contract and the Training and Technical Assistance Center (PIE TA Center), was awarded to the Institute for Community Inclusion, University of Massachusetts Boston in partnership with the National Association of State Directors of Developmental Disabilities' Services (NASDDDS). The PIE TA Center provided training and technical assistance based upon an adaption of the Higher Performing States Model. This adapted model focused on the transition and young adult population and incorpo-

rated elements from Certo et al. (2003) that highlight collaboration between Education, VR, and IDD systems and evidence based practices identified by the National Secondary Transition Technical Assistance Center (Test et al., 2013). PIE TA Center support emphasized regular collaboration and communication between and with states and included:

- A comprehensive initial state assessment including document review, key informant interviews, onsite meetings with stakeholders and project consortia, and a stakeholder survey. A report of findings and recommendations was organized by the high performing states model.
- Monthly network meetings supported community collaboration and addressed emerging topics on transition, post-secondary education and competitive employment.
- Topical communities of practice were defined by participating states, and supported through indepth discussion and problem solving on topics that ranged from family awareness about transition to transportation.
- PIE TA Center staff met by phone or webinar every 4 to 6 weeks with leadership from each state project and addressed work plan goals and emerging questions and issues. TA Center staff provided support onsite annually with project staff and Consortium members.
- An annual meeting supported topical discussion between states, AIDD, and the evaluation project; supported sharing of experiences, and featured conversations with AIDD, RSA, ODEP and OSERS leadership.
- Topical webinars provided targeted training on identified priority topics.
- The PIE TA Center website provided a resource library of project and related materials including publications on topics requested by state projects, briefs written with state project staff, and documents that reported on project findings.

## 1.6. Evolution of project expectations

A significant challenge during the first year of the project was clarifying AIDD's goals. For the first 6 states, substantial commitments were made in the proposed work plans to focus on local demonstration and pilot initiatives aimed at increasing employment outcomes for youth and young adults with IDD. However, AIDD clarified in year one that the anticipated outcomes were changes in policy and infrastruc-

ture at the systems level that would support high quality employment outcomes, rather than increasing individual job outcomes. While the pilot initiatives continued in states, state projects were asked to shift emphasis toward developing or adapting state policies. Due to this shift in focus, the two states that were awarded 2nd round funding were not required to include pilot demonstration projects as part of their work plans.

The role of the existing pilot projects shifted to using them as a platform for identifying and prioritizing systems change outcomes. Instead of focusing on demonstrating success at the local/regional level, states prioritized scaling up sustainable models for transition-to-work which could then be leveraged to inform systems collaboration and policy at a state level. This required bringing state agency representatives together at both the local/regional and statewide levels.

Additionally, the emphasis on policy change created challenges for some states, who did not initially have state agency representatives with that level of decision making authority participating in Consortium meetings. Although VR, IDD and Education state agencies signed a Memorandum of Understanding, which was a requirement for a state to apply for a PIE grant, some of the state agencies were not totally supportive when their Consortium began to recommend changes that would impact their agencies' operations. Larger states with more complex governmental infrastructures, such as California and New York, were at a disadvantage due to a lack of existing mechanisms for statewide interagency collaboration and an enhanced need to focus on relationship building and trust between partners. Other states, such as Alaska, Wisconsin and Tennessee, entered the project with existing coalitions and long-standing relationships among a variety of stakeholders making the shift towards systems change easier to navigate. Still other states, such as Mississippi, Missouri and Iowa, had developed work plans that were grounded in grass roots involvement and local capacity building and needed to explore ways to connect local coalitions with the work of systems change at the state level.

As the PIE project progressed, states had opportunities to explore ways to collaborate across multiple and simultaneous systems-level initiatives. The Office of Disability Employment Policy's Employment First State Leadership Mentor Program (EFSLMP) began the same year as PIE, with Iowa and Tennessee selected as protégé states. Early in

Year 2, just after Tennessee joined the PIE project, the PIE and EFSLMP states held a joint summit to share lessons learned and explore opportunities for collaboration. Two additional PIE states, Missouri and New York, later applied to become EFSLMP states as the PIE project began to wind down in an effort to maintain the momentum of systems change efforts in progress. Additionally, the Promoting the Readiness of Minors in Supplemental Security Income (PROMISE) projects launched mid-way through the PIE project funding cycle, and were awarded to three of the PIE states including California, New York and Wisconsin. These 5-year research projects aim to increase economic independence of youth receiving SSI and their families through a focus on enhancing service coordination and engagement of state education systems in promoting transition-towork outcomes. However, the level of collaboration between PIE and PROMISE initiatives greatly varied by state.

Having multiple systems change initiatives operating in parallel created an environment in which state agencies, regardless of their initial intent or willingness to focus on addressing policy and infrastructure barriers, had no choice but to look at systems change from both a top-down and bottomup approach. This allowed for great flexibility for PIE states to adapt approaches to pilot demonstrations and larger systems change deliverables to move states towards Employment First policies. Individual state projects also embedded or collaborated with national initiatives including Cincinnati Children's Hospital's Project SEARCH and the U.S. Department of Education's Transition and Postsecondary Programs for Students with Intellectual Disabilities (TPSID) projects.

## 1.7. Policy context/timeline

Attention to state policy development was heightened due to swift and far-reaching federal policy actions that occurred simultaneously with the first PIE project phase, 2011–2016. On September 16, 2011, the Centers for Medicare and Medicaid Services (CMS) issued an Informational Bulletin providing guidance for employment and day services (CMS, 2011). This bulletin updated core service definitions, created new services to better reflect best practices, and emphasized the importance that employment plays in the lives of individuals with disabilities. Included in the bulletin were statements that underscored person centered planning as a com-

ponent in employment services, and the important clarification of pre-vocational services as a time-limited service which can be used toward competitive employment. Most importantly, the bulletin defined the employment outcome as individual competitive integrated employment.

Three years later, CMS issued a Home and Community Based Services (HCBS) Settings Rule which has had substantial impact upon individuals, state agencies, and provider organizations. CMS was clear in its intentions: those receiving HCBS services under a Medicaid Waiver would have "full access to the benefits of community living and the opportunity to receive services in the most integrated setting appropriate" (2014). States were required to submit a transition plan by March 2015 that detailed how they would address compliance with the new rules, and to be in full compliance by March 2019.

Also in 2014, President Barack Obama signed the Workforce Innovation and Opportunity Act (WIOA). The legislation included amendments to the Rehabilitation Act and contained language that underscores the importance of transition to employment for youth with intellectual disabilities. WIOA addresses many of the challenges that the PIE projects were learning about and recommended some of the same policy changes that PIE states were attempting to resolve within their states with their state legislators, schools, VR agencies and service providers. However, the WIOA codified these changes, placing PIE projects in the position to advocate for its implementation. WIOA recognizes that youth with disabilities should have opportunities to learn and practice marketable skills by exploring real-work environments that will pave their way towards careers. It specifies state VR's responsibility to support pre-employment transition services; it allows State VR agencies to prioritize serving students with disabilities, and it dedicates half of the Federal Supported Employment program funds to provide youth with the most significant disabilities with the supports they need, including extended services, to enable them to obtain competitive integrated employment (DOE 2014). WIOA clarifies the definition of competitive integrated employment as the desired outcome of VR and workforce services, and establishes rules under Section 511 that address participation in subminimum wage employment.

Olmstead cases in Rhode Island and Oregon drew considerable state attention. The State of Rhode Island agreed to a Settlement and Consent Decree

with the United States Department of Justice in 2013 and 2014 after an investigation found that the State had violated the Americans with Disabilities Act by failing to serve individuals with IDD in integrated settings and placing youth with IDD at serious risk of segregation. The agreement binds Rhode Island to transform its service system over a 10-year time and includes annual benchmarks, and serves as precedent for other states. Meanwhile, another employment case between the State of Oregon and the Department of Justice was settled in December 2015. A class of individuals with IDD sued the state (Lane v. Brown) stating that it failed to provide supported employment services for those who were segregated in sheltered workshops, in violation of the Americans with Disabilities Act. The agreement stated that the state would continue to reform its system including closing the "front door" or ending new admissions to workshops, certifying service providers, closer coordination between schools and post-secondary education or services, and increasing services resulting in competitive employment.

## 1.8. Project outcomes

## 1.8.1. State policy and infrastructure

Participating sites achieved a wide range of outcomes, including legislation, policy change, infrastructure change, and individual employment outcomes (Tucker, Feng, Gruman & Crossen, in press). Several of the project's Consortia included Employment Policy Work Groups whose purpose was to bring policy ideas for consideration by the state's full Consortium. Policy changes represented both high level state policy change, and significant operational changes including waiver changes, memorandums of understanding, funding restructuring, outcome-based management infrastructures, and provider manual changes. Initially, some of the states concentrated on Employment First policy, and over the span of the projects 5 of the 8 states enacted Employment First policies, either through legislation (Mississippi-2015, California-2013, and Alaska-2014) or a Governor's Executive Order (Tennessee-2013 and New York-2014). Tennessee enacted legislation that makes scholarship support available to students with IDD who are participating in postsecondary education. An analysis of outcomes across state projects is presented by Tucker et al., and state outcomes are discussed in detail in individual state manuscripts.

## 1.8.2. Impact on policy systems change and guidance

A few of the PIE state projects prepared written analyses of current state policies and systemic barriers that hampered youth with IDD receiving work based learning opportunities in high school or exiting high school with a job or receiving postsecondary education or training. These analyses were shared with their Consortium members and were constructive for shaping policy goals. Policy analyses helped to direct advocacy efforts particularly when states had passed legislation but the laws were not being followed in practice in whole or in part. As the state projects became more embedded into policy development and enactment, several PIE project staff determined that federal policies or regulations required attention concurrent with state systems change.

## 1.8.3. Impact on services

Sustainable systems change occurs over a long timeframe, and requires change that is embedded in each of the primary systems elements defined in the higher performing states model (Hall et al., 2007). While the AIDD expectation was for observable change in policy and infrastructure, the project defined a framework for outcome and process measures for states (see Table 2), and where available tracked change in outcomes using nationally available data. Data that represents the experiences of individuals with IDD across states is limited, and includes the National Survey of State IDD Agency Day and Employment Services, and the Rehabilitation Services Administration 911 database. The National Core Indicators project provides rich data on employment and other outcomes, but did not have enough states enrolled at the start of the PIE initiative to compare states. Finally, there is a significant need for reliable data on outcomes of education services.

Currently, most states do not make IDEA indicators available by disability, limiting the usefulness of those data.

National data suggest that participation in integrated employment services supported by state IDD agencies in PIE states grew slightly, from 16.4% to 16.7%, between FY2010 and FY2014, while participation in integrated employment services declined for other states from 25.9% to 25.5%. Similar trends were observed for state VR agencies, with PIE states outperforming non-PIE states for the number closed into employment, the percent of closures successfully closed into employment, and the percent of persons with ID compared to all VR closures for both 16 to 21 year olds and 22 to 30 year olds (see Table 3).

## 1.8.4. Federal policy recommendations and advocacy

The PIE initiative community as a collective engaged in considerable advocacy at the federal level, including soliciting guidance on application of least restrictive environment to transition and employment experiences, meetings with leadership staff of the Office of Special Education and Rehabilitative Services, Rehabilitation Services Administration, Office of Special Education Programs, Administration for Community Living, Social Security Administration, Centers for Medicare and Medicaid, and the Office of Disability Employment Programs at the Department of Labor, state project representation on the WIOA Advisory Committee on Increasing Competitive Integrated Employment for Individuals with Disabilities, and consultation to the WIOA committee. In response to Senator Tom Harkin's (D-IA) Six by Fifteen campaign to improve the lives of people with disabilities across the country, the PIE community developed specific recommendations drawn from their project experience (see Table 4), which directed the project's federal advocacy in the final two years of the project.

Table 2 Framework for outcome and process measures

Process measures State IDD agency			
State VR Agency			
Percent of VR caseload			
Referrals from education			
# in pre-employment transition service			
Education			
# in paid employment experiences			

Table 3 Vocational rehabilitation closures for persons with an intellectual disability: comparison of PIE states and non-PIE states. Source: RSA 911

		16–21			22–30		
		2010	2014	Percent change	2010	2014	Percent change
Number closed into employment	PIE	5254	5471	8%	1115	1373	23%
	Not PIE	1747	1892	4%	2443	2911	19%
Percent closed into employment	PIE	26.2%	36.2%	38.2%	33.9%	43.4%	28.0%
	Not PIE	29.6%	34.5%	16.6%	33.8%	38.8%	14.8%
Percent of persons with ID	PIE	18.2%	16.8%	-7.7%	14.0%	15.8%	12.9%
compared to all closures	Not PIE	15.3%	12.9%	-15.7%	10.1%	10.6%	5.0%

Table 4
Partnerships Project recommendations by Six by 15 goal

Goal	Recommendations
Transition	<ol> <li>Early connection to developmental disabilities and vocational rehabilitation agencies should be formalized and required. Federal agencies should jointly issue guidance on best practices for collaboration in serving youth.</li> </ol>
	<ol> <li>Interagency coordination between the State Education Agency, State Division of Vocational Rehabilitation, and the state Medicaid Agency or Long-Term Care Developmental Disabilities Agency must be mandated. Federal agencies must provide implementation guidance.</li> </ol>
	3. Redefine "Highly Qualified Special Education Teacher" to reflect the unique skills necessary to effectively provide and plan for required transition services that lead to employment outcomes. Require states to adopt transition competencies as part of teacher certification.
Employment	4. Require independent living goals in transition planning for all youth that address understanding of benefits, work incentives and asset development. Develop interagency guidance on how to access work incentives benefits counseling services at the earliest possible stages of transition planning. Incentivize and require benefits counseling across publicly funded programs as a mandated service prior to accessing other benefits.
	<ol><li>Require RSA to develop standards and indicators for VR in serving transition-age youth, including youth with significant disabilities.</li></ol>
	6. Promote and fund pre-service training for professionals emphasizing parent engagement strategies and focusing on building high expectations related to employment. Tie professional certifications and Medicaid provider qualifications to specific competencies related to understanding employment opportunities for Medicaid beneficiaries.
	7. Incentivize development and scale-up of youth-targeted promising practices, like On-The-Job Training (Youth-OJT) initiatives across all states.
Education	<ol> <li>Issue additional guidance and clarification related to least restrictive environment (LRE) in work placements for transition-age youth.</li> </ol>
	9. Issue guidance on data collection and analysis related to postsecondary outcomes (Indicator 14). Make Indicator 14 data collection annual and mandatory.
	<ol> <li>Issue guidance to promote inclusive education settings in high school and align instruction with Common Core Standards.</li> </ol>
	11. Issue guidance and update regulation where necessary to clarify how Extended School Year (ESY) policies and FAPE apply to use of ESY services to sustain youth employment and maintain progress in acquisition of employment skills.
Health Living	<ul> <li>12. Change RSA Metrics and Performance Indicators Relating to Transition.</li> <li>13. Change and clarify Medicaid policy to allow for personal care on the job, for personal care workers to simultaneously serve as job coaches, and for job coaches to be allowed to provide and be paid for personal care. Core competencies and Medicaid provider qualifications must include understanding of how non-work services support employment. Issue related guidance to inform state policies and practice.</li> </ul>
Community Lives	14. Aging and Disability Resource Centers (ADRCs) and other federally funded "No Wrong Door" options must extend their focus to be available as one-stop information centers and provide reliable information to youth and families about long-term supports and community living options that can inform choices at earlier stages.
	15. Provide clear guidance on how states must develop a full range of community-based supports in all service categories: non-work day services, pre-vocational services, and vocational services to build a full day of community-integrated activities for individuals using long-term supports.
Early Childhood	16. Update pre-service curriculum, core competencies and standards for the early childhood and other pediatric medical and social service professions to emphasize inclusive education and the goal of competitive employment as the preferred option for individuals with disabilities including methods for communicating these options to families.

#### 1.9. Lessons learned

## 1.9.1. Importance of a backbone organization

State projects universally demonstrated the power of relationships and communication as a platform for change, and as the first six PIE projects finished their fifth year we began to integrate the concept of a backbone organization as developed by the collective impact movement. One of the five conditions for collective impact states that, "Creating and managing collective impact requires a separate organization(s) with staff and a specific set of skills to serve as the backbone for the entire initiative ... The expectation that collaboration can occur without a supporting infrastructure is one of the most frequent reasons it fails" (Kania & Kramer, 2011, p. 40). The role of a backbone organization in the collective impact movement recognizes that collaboration requires real work and supports. The managing organization for the PIE projects served this role as a convener, manager, and facilitator for their consortia. Tucker, Feng, Gruman & Crossen in this issue note that "all states acknowledged the PIE grant has resulted in strong cross-agency relationships that did not exist before the project."

## 1.9.2. A long-term view on opportunity

Systems change is a long process, extending well beyond the scope of a 5-year project. State consortia built shared commitment and goals that in some cases led to immediate action, and in other cases prepared the ground for action when an opportunity emerged as leadership and state priorities evolved. States all focused on the key elements of the high performing states model, but took different paths in how they placed emphasis based on state priorities and opportunities.

This lesson also indicates the importance of a long-term commitment to collaboration, support for a backbone organization, and key elements such as capacity building investments and data collection.

# 1.9.3. The need to address capacity building policy

While a key part of achieving systems change is providing training and technical assistance to build the capacity of the direct support workforce and community provider infrastructure, project's work illustrated the difference between committing short term resources to training and developing a long term strategy for training infrastructure. State projects addressed policy by establishing long term

investments in training and amending policy such as the provider qualification requirements for state services.

#### 1.9.4. Data as a communication mechanism

States both harnessed existing data to illustrate priorities and progress, and worked to implement robust data collection on individual outcomes. These efforts played an important role not just in describing challenges and progress, but in supporting conversations within the state consortia to develop common definitions and understanding of employment outcomes.

## 1.9.5. Integration of initiatives

The collaborative nature of the PIE projects allowed states to integrate and coordinate multiple initiatives including PIE, membership in the State Employment Leadership Network, participation in the ODEP EFSLMP, and related initiatives such as PROMISE grants and Disability Employment Initiative projects.

## 1.9.6. Linking local implementation and state policy

A strong communication link between local practice and state policy was an important tool in understanding the impact of policy and infrastructure on local implementation. State projects were effective at engaging pilot projects and local stakeholders to inform change at a state policy and infrastructure level.

## 1.9.7. Communication requires investment

State consortia used clear intentional strategies to engage stakeholders, including using independent facilitators for meetings, coaching self advocates to be full participants in consortia events, and implementing community conversations as a strategy for informing their work and engaging stakeholders.

## 1.9.8. State policy framework for transition

These lessons led to an expansion of the high performing states model to reflect the importance of intentional investment in relationships and connecting activities that link stakeholders across state governmental systems change, local implementation, and advocacy (see Fig. 1).

## 1.10. Overview of the issue

This issue reflects the investment of the members and stakeholders in the AIDD Partnerships in



Fig. 1. State policy framework for transition.

Employment initiative in systems change that creates sustainable and meaningful policy and infrastructure at the state level, and supports quality employment outcomes and implementation of effective practices at a local level. The initiative was remarkable for the level of commitment by participants not only to their own work plan, but to participating in and supporting a community of practice that openly shared challenges, strategies, and successes, and extended lessons learned to policy recommendations and advocacy at the federal level. Articles that follow address a cross state analysis of the project by the evaluation team and project officer, and a detailed description of the approach used by each participating state. States provide background and state context for their initiative, their project structure and goals, action plans, outcomes, how they addressed sustainability, and lessons learned. Collectively these represent a rich investment in true systems change.

## Acknowledgments

Development of this manuscript was funded in part by Grant Numbers 90DN0290 and 90DN0289 from the Administration on Intellectual and Developmental Disabilities, Administration on Community Living, US Department of Health and Human Services. The opinions contained in this manuscript are those of the grantees and do not necessarily reflect those of the funder. The authors thank the members of the Partnerships in Employment community for a unique collaborative effort, including partners in the 8 state projects, AIDD, the Lewin Group, and members of the technical assistance team at the Institute

for Community Inclusion and National Association of State Directors of Developmental Disabilities Services.

## **Conflict of interest**

None to report.

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